



## “Our People”

- Don Henderson - President (Outside Sales) (email: donh@lpsolutions-inc.com)
- Charlie Thornton - Vice President (Outside Sales) (email: cthornton@lpsolutions-inc.com)
- Phil Gillette - Specification Sales (email: philg@lpsolutions-inc.com)
- Fred Wisdom - Specification Sales (email: fredw@lpsolutions-inc.com)
- Ashley Gartman - Specification Sales (email: ashleyg@lpsolutions-inc.com)
- Melissa Stickford - Specification Sales (email: melissas@lpsolutions-inc.com)
- Tracie Lassiter - Quotations Manager (email: traciel@lpsolutions-inc.com)
- Mary Smith - Quotations (email: marys@lpsolutions-inc.com)
- Shannon Ross - Customer Service Manager (email: shannonr@lpsolutions-inc.com)
- Amy Hyde - Customer Service (email: amyh@lpsolutions-inc.com)
- Jon Boren - Customer Service (email: jonb@lpsolutions-inc.com)
- Gloria Lercher - National Accounts Customer Service (email: glorial@lpsolutions-inc.com)
- Jamie Melton - Business Manager/Inside Sales (email: jamiem@lpsolutions-inc.com)
- Phillip Davis - Inside Sales (email: phillipd@lpsolutions-inc.com)
- Jimmy Shelburn - Outside Sales (email: jimmys@lpsolutions-inc.com)
- Charlie Thornton Sr. - Outside Sales (email: cthorntonsr@lpsolutions-inc.com)
- Frank Nelms - Outside Sales (email: frankn@lpsolutions-inc.com)
- Todd Fisher - Outside Sales (email: toddf@lpsolutions-inc.com)
- Joe Cossich - Outside Sales (email: joec@lpsolutions-inc.com)
- Joel Newman - Outside Sales (email: joeln@lpsolutions-inc.com)
- Mike Alberson - Outside Sales (email: mika@lpsolutions-inc.com)
- Dan Kuhl – Specification Sales (email: dank@lpsolutions-inc.com)
- Summer Littlefield - Submittals (email: summerl@lpsolutions-inc.com)
- Michael Yarbrough-Inside Sales (email: michaely@lpsolutions-inc.com)
- Brett Mentzer-Inside Industrial Sales (email: brettm@lpsolutions-inc.com)
- Brian Ross– Industrial Specification Sales (email: brianr@lpsolutions-inc.com)
- Jeff Vanhook-Outside Sales NW Arkansas (email: jeffv@lpsolutions-inc.com)

### “Members of the following professional organizations”



### TERRITORY MAP



# LIGHTING & POWER SOLUTIONS INC.

*“Manufacturer Representative for Lighting and Electrical Products”*



**217 North Chester  
Little Rock, AR 72201  
Office 501-374-2155  
Fax 501-375-0762**

[www.lpsolutions-inc.com](http://www.lpsolutions-inc.com)

**ALS** - Architectural pendants & linear products. (Represented in Arkansas only.)  
**Bega** - Architectural outdoor lighting. (Represented in Central and NW Arkansas only.)  
**Bodine** - Emergency ballasts, arc keepers, generator transfer, and relays. (Represented in Central, South and NW Arkansas only.)  
**Camman Industries** - Architectural pendants/sconces. Church sanctuary lighting. (Represented in Central, South and NW Arkansas only.)  
**Con-Tech Lighting**-Decorative track lighting and mono-point lighting fixtures.  
**Celestial Lighting** - Cove lighting and low voltage lighting products. (Represented in Central and NW Arkansas only.)  
**D'AC** - Architectural pendants and wall mount products. (Represented in Arkansas only.)  
**Davis/Muller** - Architectural pendants and wall mount products. (Represented in Arkansas only.)  
**Designplan** - Architectural outdoor lighting. (Represented in Arkansas only.)  
**Diversified Architectural Lighting** - Architectural outdoor lighting. (Represented in Arkansas only.)  
**Estiluz/Blauet**-Architectural decorative lighting. (Represented in Arkansas only.)  
**Fiberstars** - Sustainable technology in lighting. (Represented in Arkansas only.)  
**Focal Point** - Architectural fluorescent linear and recessed products, indirect HID. (Represented in Arkansas only.)  
**Fountain People** - Fountain systems. (Represented in Arkansas only.)  
**Guth** - Industrial fluorescent/HID products, explosion proof, architectural HID, food processing. (Represented in Central and NW Arkansas only.)  
**Hanover Lantern** - Commercial decorative outdoor products. (Represented in all of Arkansas and Western Tennessee.)  
**Hubbell Lighting** - Multiple quality brands: (Represented in Central, Southern, and NW Arkansas.)  

- **Alera** - Steel & extruded aluminum indirect, direct, direct/indirect and specialty recessed fixtures.
- **AAL** - Architectural outdoor lighting.
- **Columbia** - Indoor fluorescent lighting products.
- **Devine** - Decorative outdoor lighting products.
- **Dualite** - Emergency lighting, exits, and power products for commercial, industrial and institutional applications.
- **Kurt Versen**- Performance recessed products & architectural recessed products. (Represented in Arkansas except Mississippi, Crittenden, St. Francis, Lee, and Phillips Counties.)
- **Kim Lighting** - Architectural outdoor lighting.
- **Moldcast** - Architectural outdoor lighting.
- **Hubbell Outdoor** - Outdoor lighting, highbays, and lowbays.
- **Prescolite** - Architectural and residential grade recessed lighting and track lighting.
- **Spaulding** - Outdoor lighting.
- **Sportsliter Solutions** - Sportslighting.
- **Sterner** - Architectural floodlights.

**Impact** - Architectural lighting products. (Represented in Central, Southern, and NW Arkansas.)  
**Insight** - Architectural direct/indirect products. (Represented in Arkansas except for Crittenden County)  
**Interlux** - Multiple brands: (Represented in Arkansas.)  

- **Schmitz Lighting** - Architectural lighting
- **Steng Lighting** - Architectural lighting
- **LightLight** - Architectural lighting
- **IP44** - Architectural lighting.

**Kenall** - Impact and vandal resistant lighting products.  
**KW Poles** - Steel/Aluminum poles and accessories. (Represented in Arkansas only.)  
**LEDS** - Architectural pendants and wall mount products (Alabaster). (Represented in Arkansas only.)  
**Lightech** - Specialty signage, exit lighting and step lighting. (Represented in Arkansas only.)  
**Lightguard**- Emergency lighting, exit lighting, and inverter systems.  
**Lite 360**- Architectural sealed fixtures, for use in interior, and exterior rough environments.  
**Litecontrol** - Architectural linear systems. (Represented in Central and NW Arkansas.)  
**MP Lighting** - LED indoor & outdoor fixtures, low voltage rail and cable systems, and decorative pendants. (Represented in Arkansas, North LA, Western TN, & North MS)  
**National Cathode** - Cold cathode systems. (Represented in Arkansas only.)  
**Nulite**- Surface mounted fluorescent luminaires.  
**Orgatech** - Architectural decorative lighting. (Represented in Arkansas only.)  
**Prisma** - Architectural pendant and wall mount products. (Represented in Arkansas except for Crittenden County.)  
**Rig-A-Lite** - Industrial explosion proof, high abuse lighting.  
**Quality Lighting** - Architectural HID outdoor and wall mount products. (Represented in Central and NW Arkansas.)  
**RAE** - Architectural decorative lighting.  
**Rambusch** - High performance recessed and HID wall mount systems. Represented in Central, NW, and most of NE Arkansas with the exception of Mississippi and Crittenden County).  
**Retractable Lighting**-Specialized retractable HID fixtures.  
**Scott Architectural Lighting** - Architectural pendant and wall mount products and customs. (Represented in Arkansas only.)  
**Signtex** - Architectural exit and emergency lighting. ((Represented in Arkansas only.)  
**Spectrum Lighting** - Recessed lighting and surface cylinders. (Represented in Arkansas only.)  
**Sportlite** - Fluorescent high and low bay products. (Represented in Central, Southern and NW Arkansas.)  
**Sternberg** - Architectural outdoor lighting / period lighting cast. (Represented in Central, Southern and NW Arkansas.)  
**Teron Lighting** - Commercial decorative pendants and sconces. (Represented in Arkansas only.)  
**VistaPro** - Specification grade architectural landscape luminaires. (Represented in Arkansas only.)

## Lighting Control Products

Architectural, Commercial, and Theatrical dimming systems. Low Voltage Relay Control Systems.

Instant Arena Blackout System for All types of Spotlights. HID Dimming. Full Arena lighting control systems.

## Electrical Products

### Control Products

- Contactors
- Disconnect Switches
- Power Factor Correction
- Circuit Breakers
- Softstarters
- Terminal Blocks
- Power Supplies
- PLC's and Touchscreens

[www.abb-control.com](http://www.abb-control.com)

### Drives

#### AC Drives

- ACS150
- ACS350
- ACS550
- ACS800

#### DC Drives

- DCS400
- DCS500

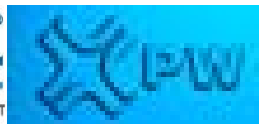
[www.abb-drives.com](http://www.abb-drives.com)

### PT

- Medium Voltage Transformers
- High Voltage Transformers
- Medium Voltage Switchgear
- High Voltage Switchgear



- Conduit Benders
- Knockout Punches
- Cable Pulling Systems
- Holmaking Equipment
- Cable Cutting & Crimping
- Material Handling
- Test Instruments
- Storage Systems
- Voice-Data-Video Products



- Paralleling Switchgear
- Metal Enclosed Switchgear (2.4-38kV)
- Metal Clad Switchgear (2.4-38kV)
- Medium Voltage PF Correction
- Padmounted switchgear/fusegear (5-35kV)
- Padmounted primary metering (5-35kV)
- Padmounted cable terminating (5-35kV)
- Padmounted capacitor banks (5-35kV)



Machine Guarding Safety Products.

[www.schmersalusa.com](http://www.schmersalusa.com)



Electronic Ballasts

High quality conduit fittings and couplings



imagination at work

- UPS Systems
- TVSS
- Zenith ATS Systems



- Fiberglass Enclosures



Wire and Cable / Flexible Conduit



Isolation transformers and autotransformers.



FEDERAL SIGNAL

Industrial Communications, Safety and Security

PLYMOUTH RUBBER

Plymouth Rubber Company



WESTERN TUBE

Steel Tube and Conduit

retropole  
The future of area lighting